

REMAN QUOTE CRITERIA

1. Consider volume information, keeping in mind this is only a forecast and should be used for planning purposes only.
2. Supplier will be responsible for documenting the engineering specifications based on OEM standards.
 - A. Matrix comparing differences between Supplier's specifications, part number drawing and Mazda Engineer Standard.
3. Supplier will propose a unitized packaging spec that will include MNAO supplied graphics requirements.
4. Mazda core must have a unique part number.
5. Supplier will be responsible for sourcing all required components.
6. Supplier will be responsible for inbound core inspection and detail report of each core received.
7. Supplier will provide MNAO monthly summary reports related to core inventory listing beginning balances, receipts, rejected (with description), damaged, shipped, and ending balance. Supplier requests for credit on core receipts must be made and sent to the MNAO Buyer within 30 days of receipt of material.
8. Please provide the following information for each component used in the MNAO assembly part number:
Supplier Part Number, Description, Qty. Per Assembly, Attrition Rate, Supplier ability to source, Estimated Cost (each)
9. Freight Terms:

Outbound shipments from Supplier to MNAO PDC's: FOB MNAO (unless specified otherwise)

Core returns from MNAO Dealer to Supplier (via 3rd party core consolidator): FOB MNAO
10. Supplier will be financially responsible for the replenishment of core stock.
11. Product liability insurance with MNAO named as third party
12. Mazda OEM core may only be used in the Re-man manufacturing process. No aftermarket core is allowed for reman product sold to Mazda.
13. PPAP/PSW submission will be required.
 - A. Are Process Control Plans available prior to PPAP submission
Yes No
14. Supplier agrees that any co-developed product with MNAO will be sold exclusively to MNAO.
15. Supplier agrees to purchase MNAO core consistent with the core charge established for on-going business.
16. MNAO reserves all rights related to product specification

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17. If QS-9000 certified, please submit all quality paperwork within one week.
18. Supplier will reimburse MNAO, via check or wire transfer, for core returns. Credit will not be accepted.
19. Supplier must send request for credit on damaged, short-shipped, non-genuine MNAO reman core with 30 days of receipt of shipment.

Additional Information Required:

- Annual sales amount
- Organization chart to be provided listing names, titles & phone numbers
- Annual profit
- Main Customers (percentage in sales)
- Products (percentage in sales)
- Business amount by products
- Date obtained QS 9000 certification
- To be accepted, quotes *must be* submitted on MNAO supplied quote form